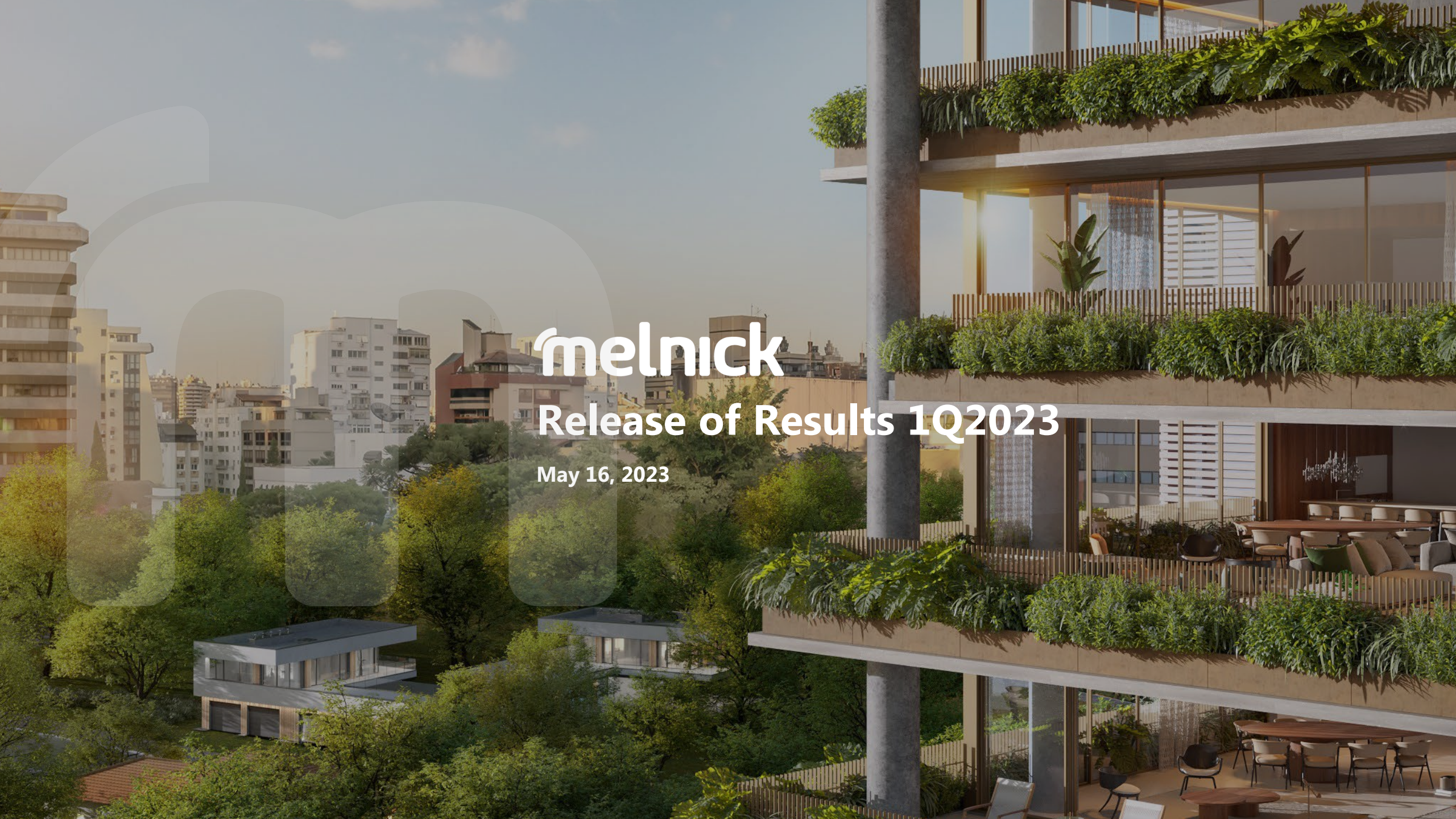


The image features a modern, multi-story building with a prominent concrete pillar and large glass windows. The building's balconies are filled with dense, vibrant green plants, creating a vertical garden effect. The interior of the building is visible through the glass, showing a dining area with tables and chairs. In the background, a cityscape with various buildings is visible under a clear sky. A large, stylized, semi-transparent logo is overlaid on the left side of the image.

melnick

Release of Results 1Q2023

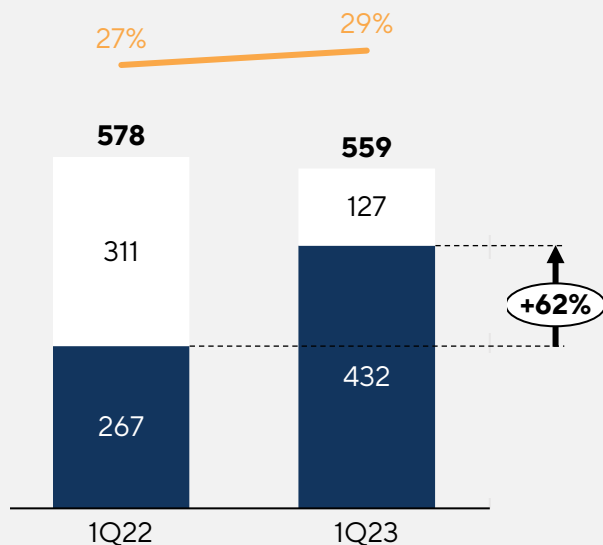
May 16, 2023



Launches¹

Increased launches % Melnick, with increased sales over inventory ratio for launches.

■ Gross PSV¹ — Sales Velocity % Melnick
■ Net PSV



(1) PSV of physical swap and minority interest, gross.

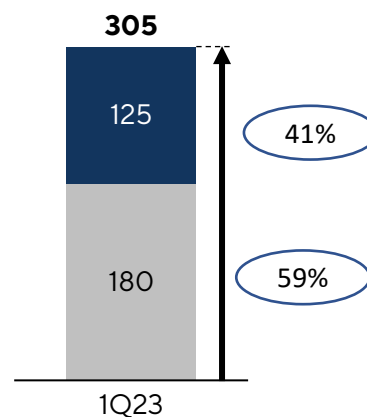


Net Sales²

20% quarterly sales to inventory ratio 17% sales to inventory ratio for inventory.

59% of the sales were from remaining stock

■ Launches ■ Inventory



(2) PSV of physical swap and sales commissions, net.



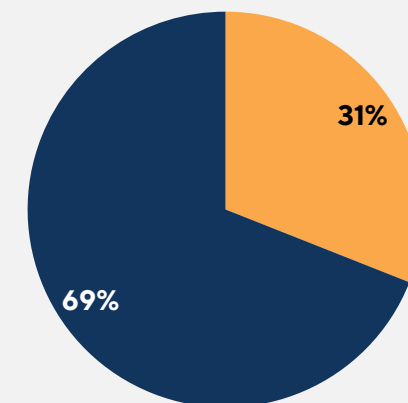
Solid Land Bank

R\$ 5.3 B Gross PSV

R\$ 3.6 B PSV % Melnick

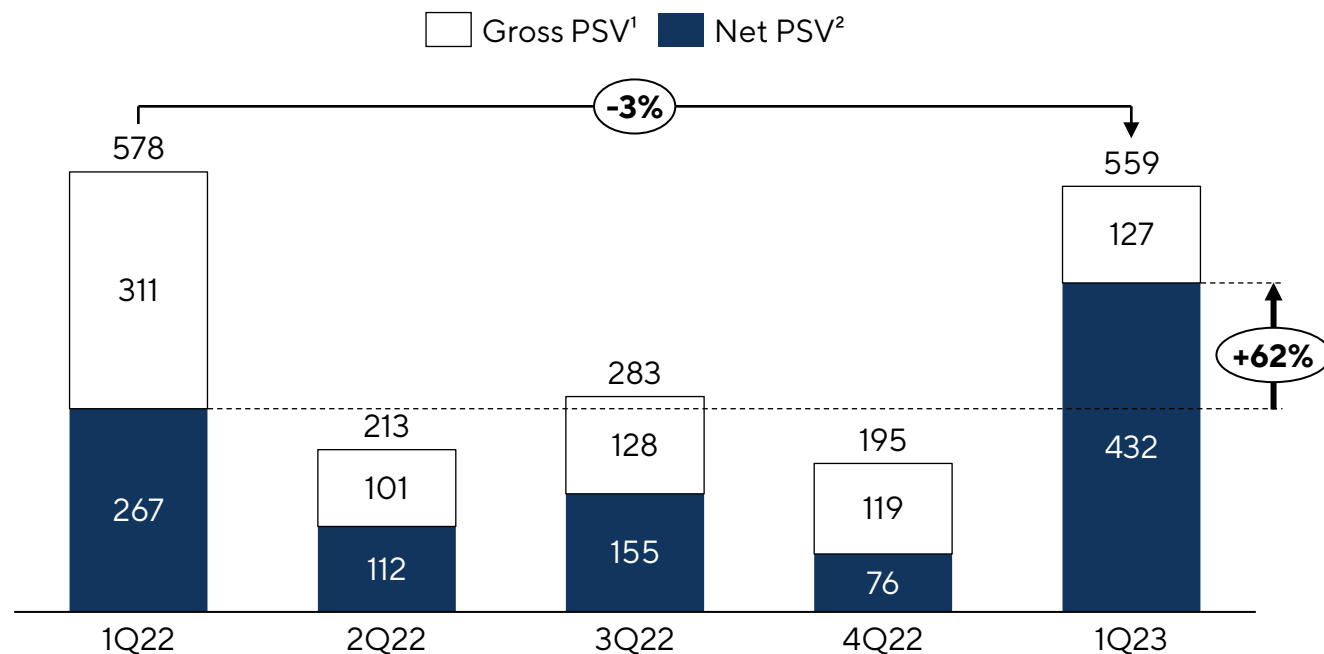
R\$ 876 million in PSV approved, accounting for 24% of the land bank.

■ Partner ■ Melnick Land Bank



Launches 1Q2023

Projects	Business	Gross PSV ¹ (R\$ '000)	Melnick's PSV ² (R\$ '000)	Usable Area ³ (m ²)	Untd. ³	Average Unit Value (R\$ '000)	Segment
Grand Park Moinhos - Fase 2	R.E.	61,289	54,361	7,467	114	0,477	Residencial
Cidade Nilo	R.E.	429,334	345,443	18,205	56	172	Residencial
Nilo Square Hotel	R.E.	68,746	32,483	7,555	282	252	Hotel
Total		559,369	432,287	33,227	452	1,028	

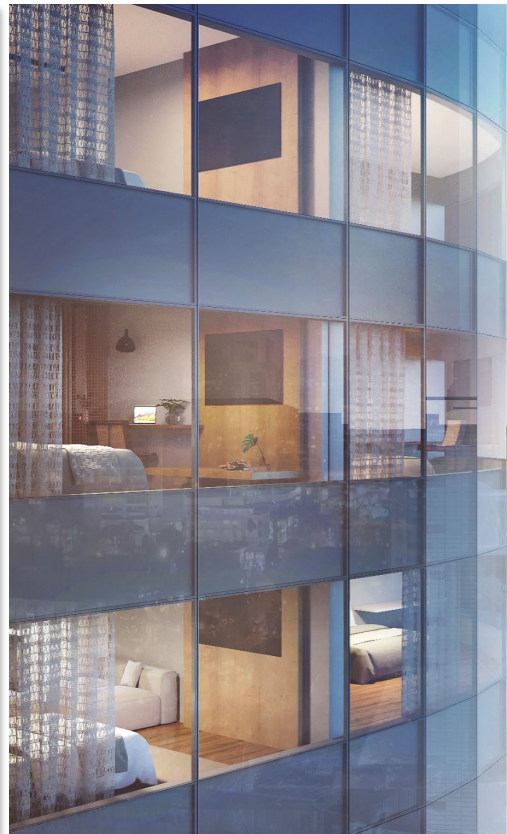


Launches 1Q2023



**CIDADE
NILO**

R\$ 429 million in PSV⁽¹⁾
22% sold



v3rso



R\$ 69 million in PSV⁽¹⁾
98% sold



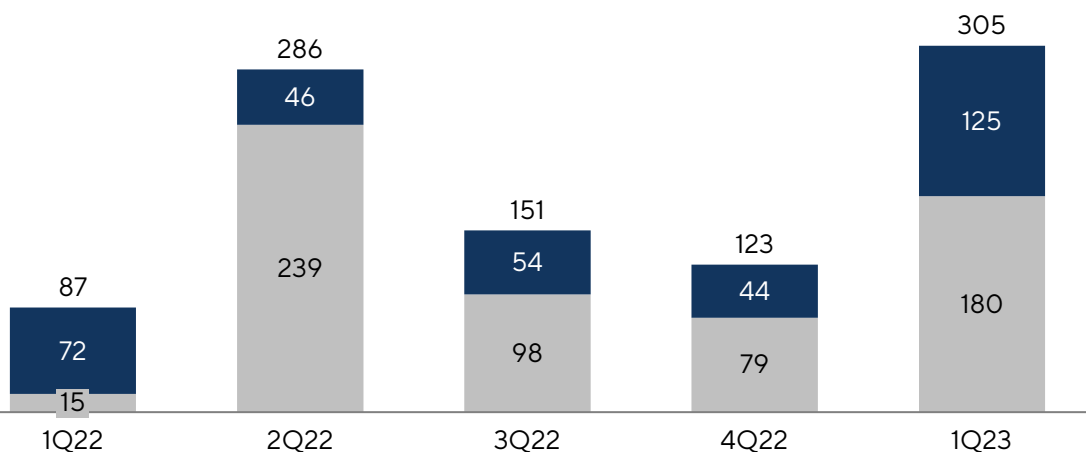
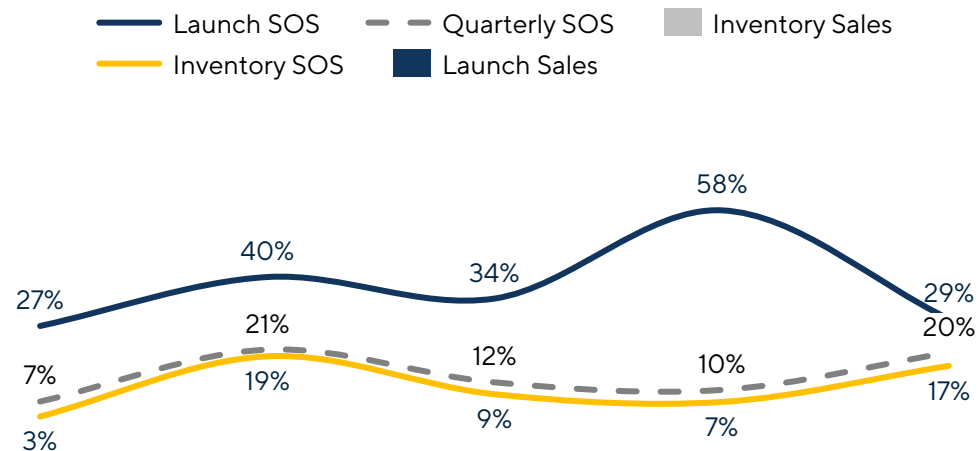
**GRAND
PARK**
MOINHOS

R\$ 61 million in PSV⁽¹⁾
22% sold

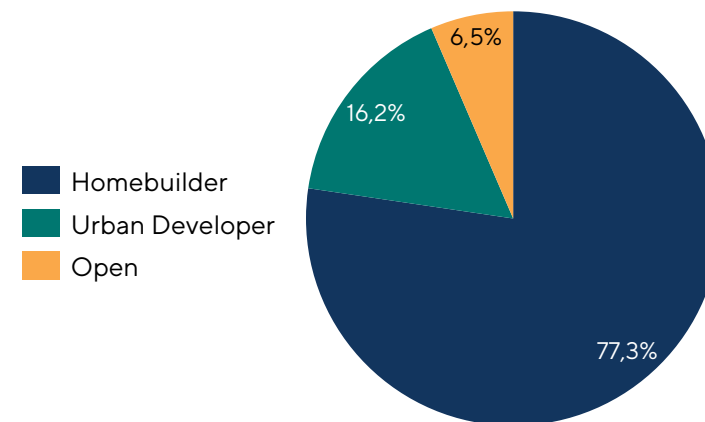
(1) PSV of physical swap and sales commissions, gross.

Net Sales

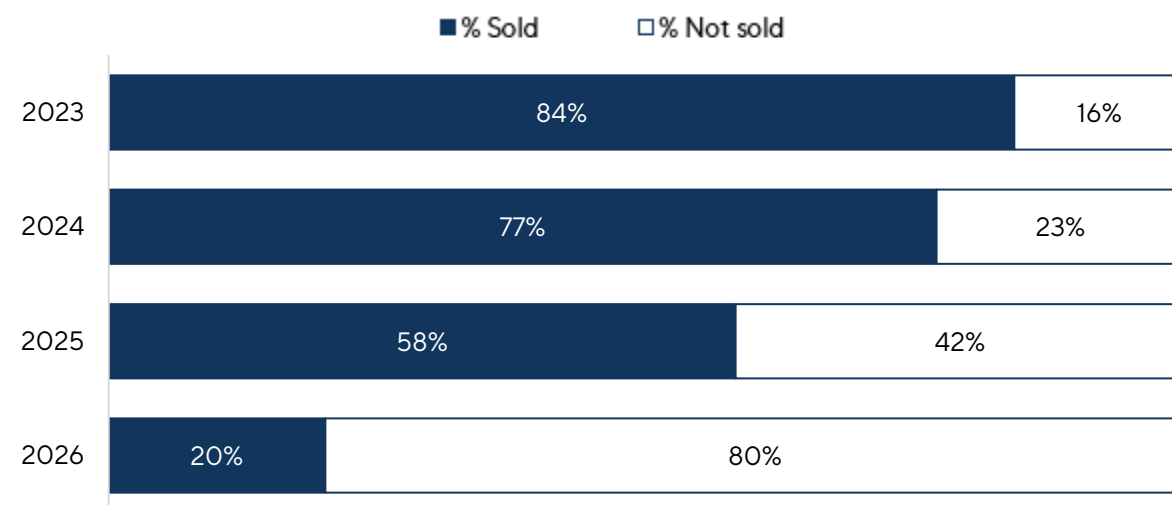
Breakdown by quarter:
(% Melnick – R\$ million):



Breakdown of business units sold
(% Melnick – R\$ million):



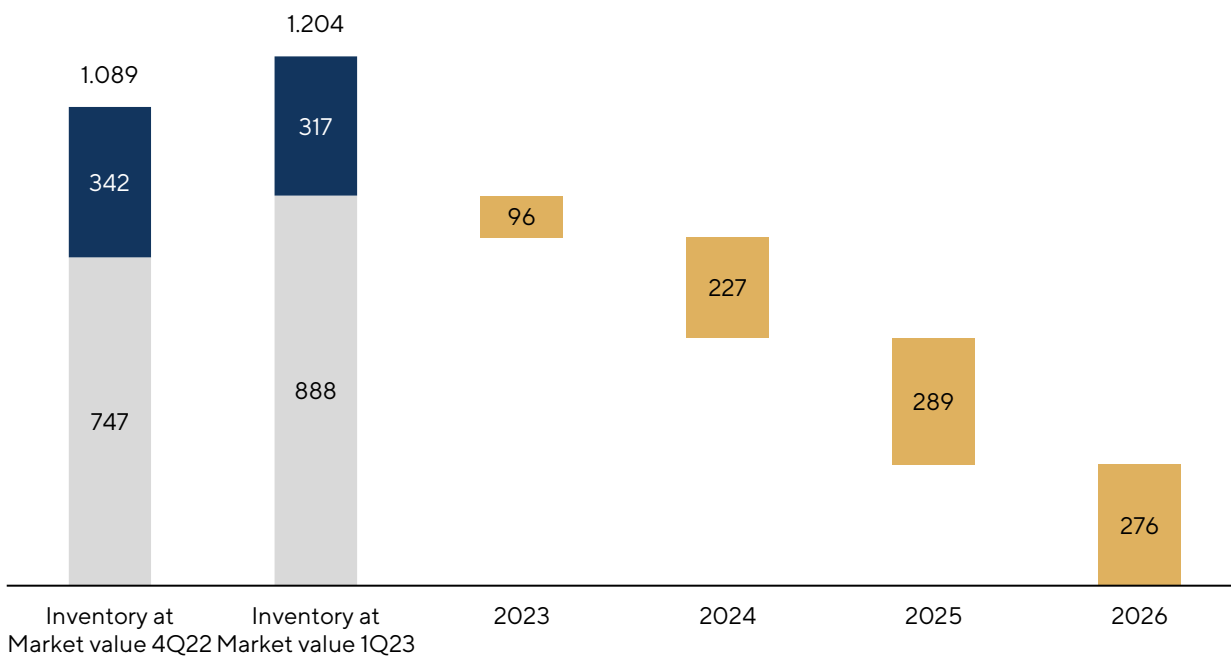
% Sold in the Year of Delivery
(% Melnick):



Inventory

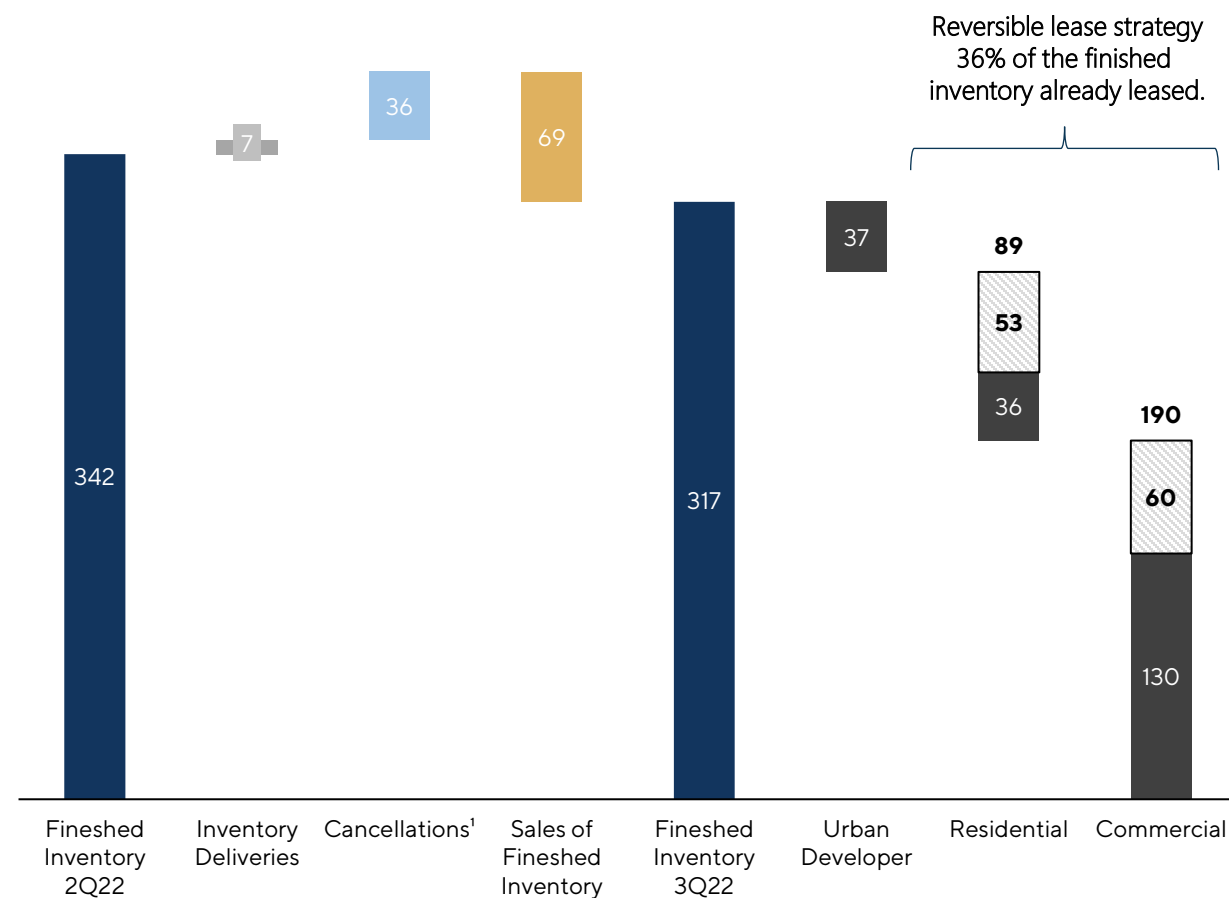
Breakdown by year of completion (% Melnick – R\$ million):

■ PSV of units without construction % Melnick ■ PSV of finished units % Melnick



Finished Inventory (% Melnick – R\$ million):

■ Fineshed Inventory □ Fineshed Leased Inventory



(1) Considering that 100% of the cancellations refer to finished units.



GO 24
R\$ 70 million in PSV¹
93% sold



Open Canoas Centro F2
R\$ 42 million in PSV¹
98% sold

(1) PSV of physical swap and sales commissions, gross.



Operating in **10 cities** in Rio Grande do Sul.

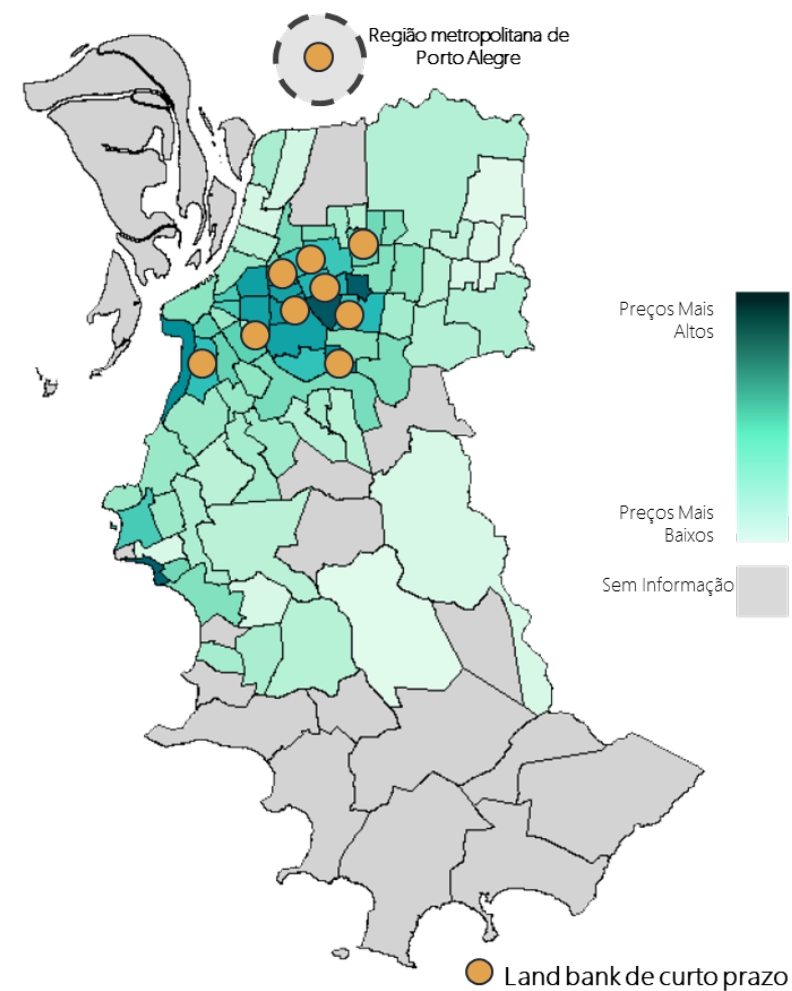
R\$ 5.3 B in total PSV

R\$ 3.6 B in potential PSV (% Melnick),

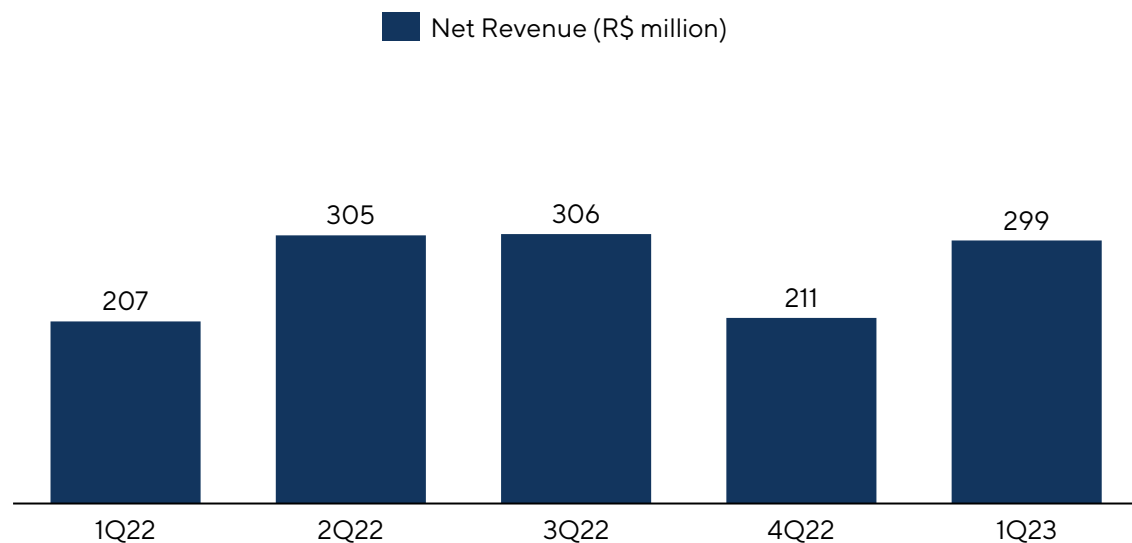
33 plots or phases.

R\$ 125 M in potential PSV, purchased in 1T23 (%Melnick)

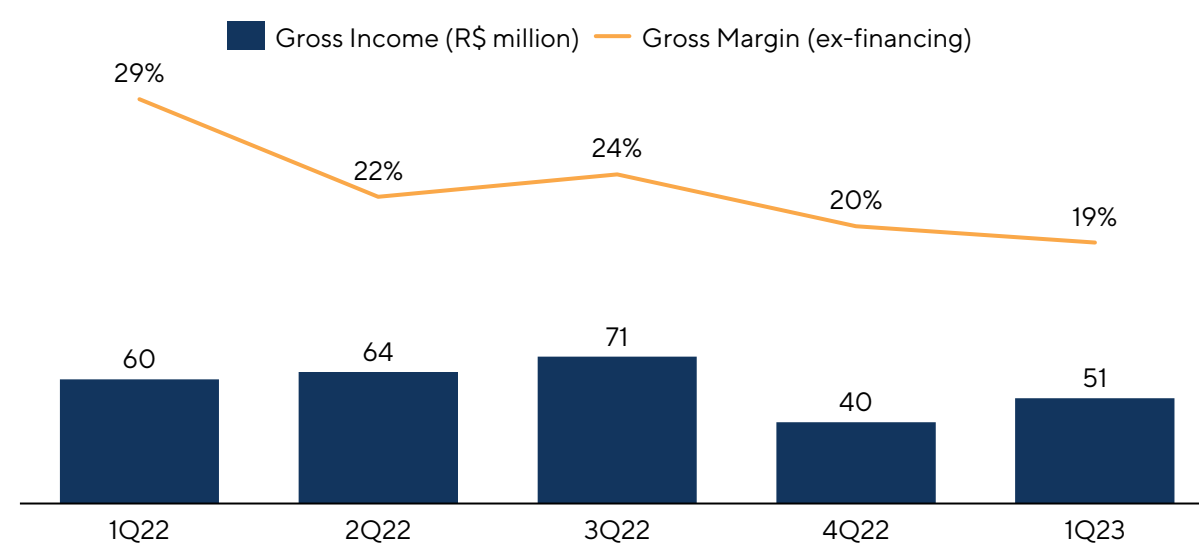
Melnick Landbank in Porto Alegre



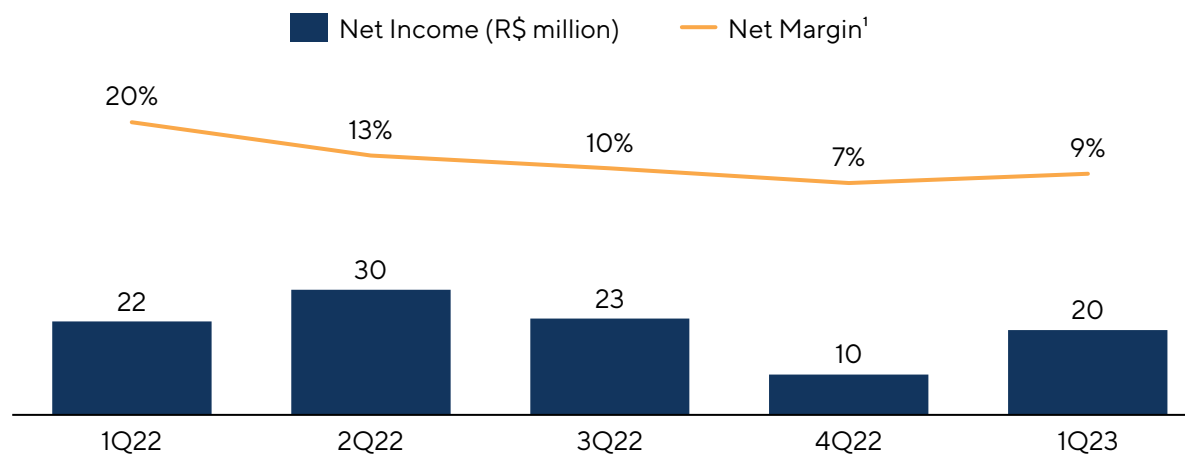
Net revenue breakdown:



Gross Income and Gross Margin Breakdown:



Net Income Breakdown:



Financial Soundness

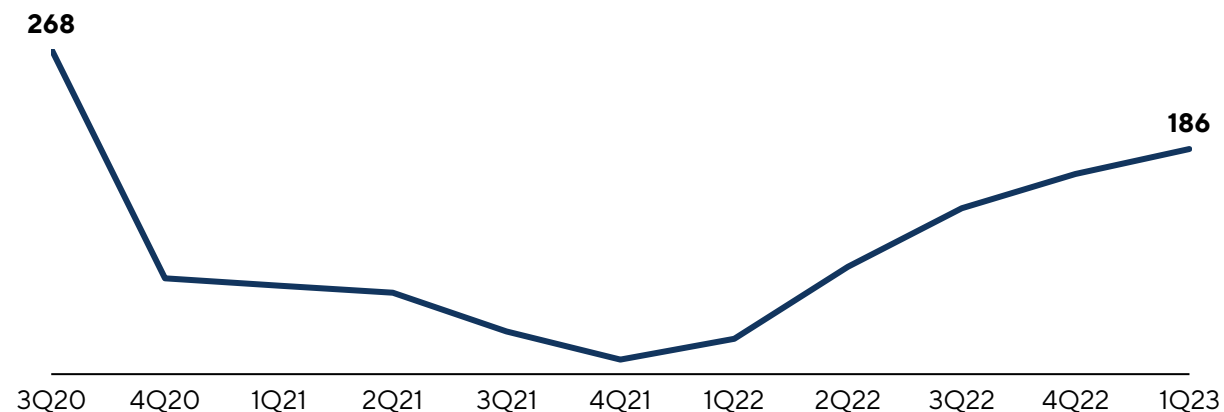
Capital Structure and Cash Generation

	(R\$ milhões)	(R\$ million)
SFH Production	-185,0	100%
CRI Production	-0,8	0%
Net Debt	-185,8	100%
Cash	368,9	
Net Cash	183,1	
Equity	1.228,4	
Net Cash/PL	14,9%	

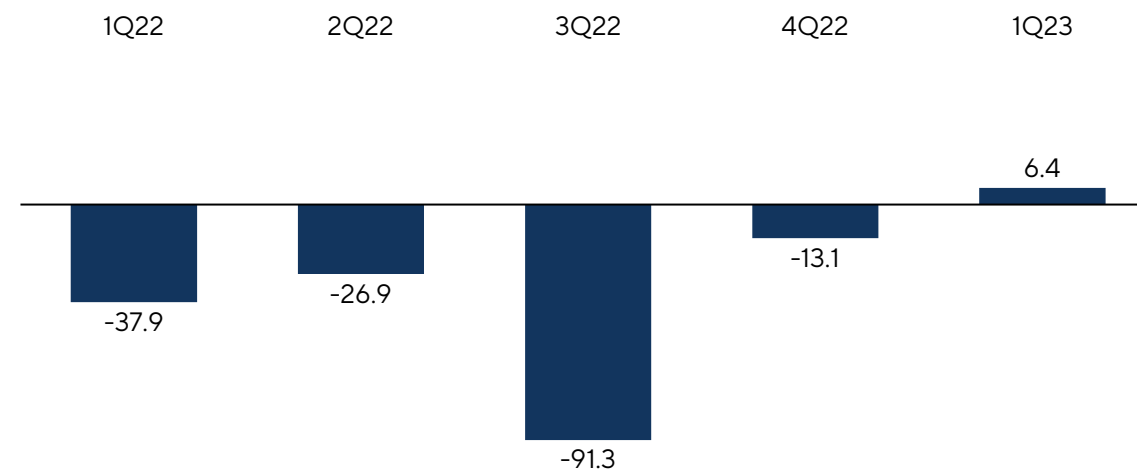
	1Q22	2Q22	3Q22	4Q22	1T23
Initial Net Debt	-388,3	-350,4	-299,1	-200,8	-187,7
Final Net Debt	-350,4	-299,1	-200,8	-187,7	-183,1
Net Debt Variation	37,9	51,3	98,3	13,1	4,6
Dividends and contributions	-	-24,4	-7	-	-11
Stock buyback	-	-	-	-	-
Cash burn	37,9	26,9	91,3	13,1	4,6



Indebtedness



Cash burn





INSTRUCTIONS FOR THE FAQ

- ☐ To ask a question, please click the **#Raise hand#** icon or enter your question and send via **#Q&A#** icon on the bottom of your screen.
- ☐ Because of the dynamics, we will announce your names and ask you to make your questions.
- ☐ At this time, a request to turn your microphone on will appear on the screen.

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Carlos Wollenweber – CFO and DRI



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